

Sold Summary

	Jun-2011	Jun-2010	% Change
Sold Dollar Volume	\$15,289,231	\$25,161,398	-39.24%
Avg Sold Price	\$372,908	\$381,233	-2.18%
Median Sold Price	\$285,000	\$293,650	-2.95%
Units Sold	41	66	-37.88%
Avg Days on Market	141	145	-2.76%
Avg List Price for Solds	\$393,192	\$402,029	-2.20%
Avg SP to OLP Ratio	91.6%	92.2%	-0.59%
Ratio of Avg SP to Avg OLP	89.5%	91.3%	-2.04%
Attached Avg Sold Price	\$180,320	\$204,521	-11.83%
Detached Avg Sold Price	\$452,600	\$452,670	-0.02%
Attached Units Sold	12	19	-36.84%
Detached Units Sold	29	47	-38.30%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)

Inventory

	Jun-2011	Jun-2010	% Change
Active Listings	352	355	-0.85%
New Listings	68	53	28.30%
New Under Contracts	13	8	62.50%
New Contingents	26	20	30.00%
New Pendings	39	28	39.29%
Current Pendings	93	56	66.07%

Financing (Sold)

Cash	10
Conventional	19
FHA	9
Other	2
Owner	0
VA	1

Days on Market (Sold)

0	5
1 to 10	6
11 to 20	1
21 to 30	0
31 to 60	8
61 to 90	5
91 to 120	4
121 to 180	2
181 to 360	5
361 to 720	4
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$100,000	0	0	0	0	0	0	2	1	0	3
\$100,000 to \$199,999	0	0	3	0	1	1	3	5	39	38
\$200,000 to \$299,999	0	0	3	2	3	3	0	61	31	1
\$300,000 to \$399,999	0	0	1	0	2	1	0	43	5	1
\$400,000 to \$499,999	0	0	3	0	3	0	0	30	1	0
\$500,000 to \$599,999	0	0	0	0	6	0	0	13	0	0
\$600,000 to \$699,999	0	0	0	0	0	0	0	13	0	0
\$700,000 to \$799,999	0	0	1	0	1	0	0	10	0	0
\$800,000 to \$899,999	0	0	0	0	0	0	0	8	1	0
\$900,000 to \$999,999	0	0	0	0	0	0	0	1	1	0
\$1,000,000 to \$1,099,99	0	0	0	0	0	0	0	2	0	0
\$1,100,000 to \$1,199,99	0	0	0	0	0	0	0	9	0	0
\$1,200,000+	0	0	0	0	2	0	0	35	0	0
Total	0	0	11	2	18	5	5	231	78	43
Avg Sold Price	\$0	\$0	\$330,315	\$230,000	\$527,329	\$239,247	\$101,520			
Prev Year - Avg Sold Price	\$207,000	\$187,500	\$402,646	\$247,140	\$493,602	\$0	\$153,375			
Avg Sold % Change	0.00%	0.00%	-17.96%	-6.94%	6.83%	0.00%	-33.81%			
Prev Year - # of Solds	1	1	18	10	28	0	8			

Active Detail